

**DEVELOPING A RESULTS
FRAMEWORK
WORKBOOK**

OUTCOME BUILDER

Use this template to explore the desired outcomes of your enterprise.

WHO OR WHAT THE OUTCOME RELATES TO	CHANGE OR DESIRED EFFECT	IN WHAT (EXPECTED RESULTS)	BY WHEN

IMPACT BLUEPRINT

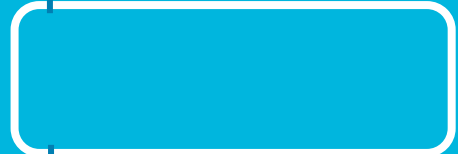
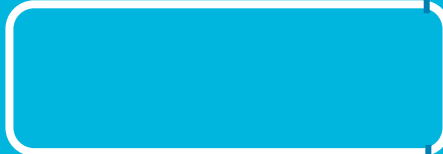
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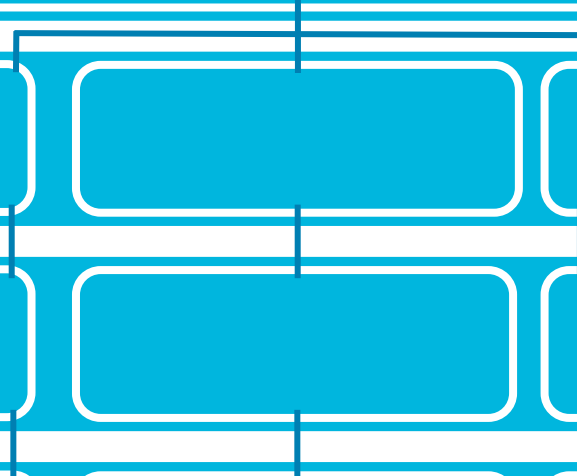
OUTCOMES:



PERFORMANCE
MEASURES:



STRATEGIES:



CUSTOMER IMPACT BLUEPRINT

IMPACT:



OUTCOMES:



PERFORMANCE
MEASURES:



STRATEGIES:



FINANCIAL IMPACT BLUEPRINT

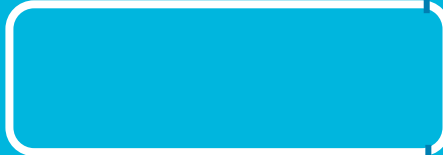
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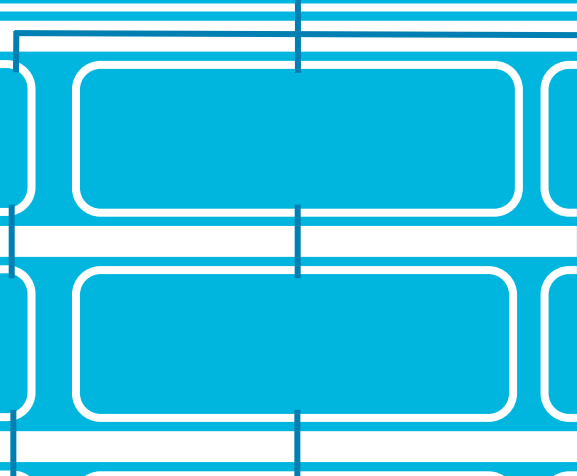
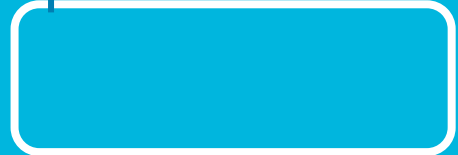
OUTCOMES:



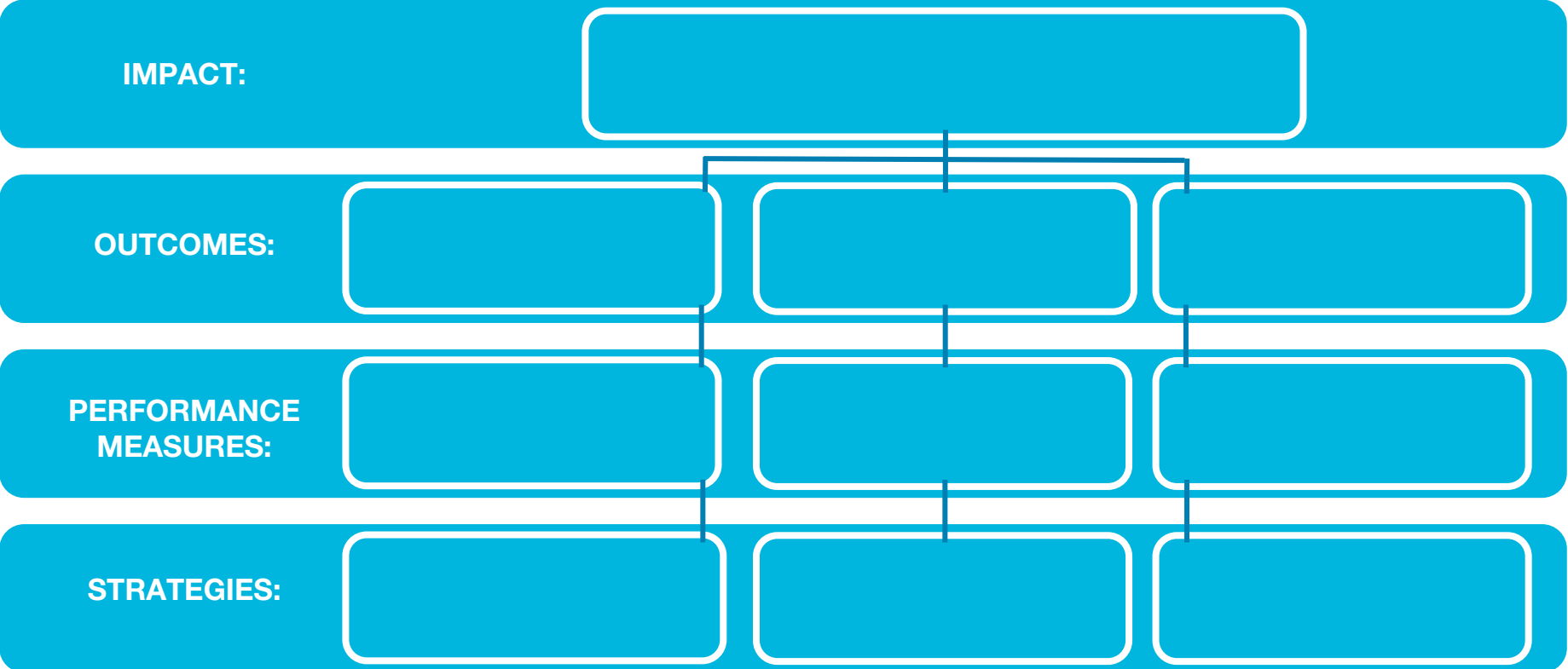
PERFORMANCE
MEASURES:



STRATEGIES:



OPERATIONAL IMPACT BLUEPRINT



SOCIAL IMPACT BLUEPRINT

IMPACT:



OUTCOMES:



PERFORMANCE
MEASURES:



STRATEGIES:

